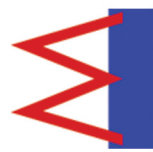


Delivering value in  
a safe, secure,  
environmentally  
and socially  
responsible manner



شركة اجزم التجارية  
**EXIM TRADING CO.**

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شركة اجزم التجارية

**EXIM TRADING CO.**

## ABOUT US

EXIM trading Company, established in 1991 to provide the Oil, Energy & Industrial Sectors in Kuwait with Specialty Products and Services. Our mission is to deliver quality products and services and satisfy the requirements of each individual client in an efficient manner.

We strive to create a mutually beneficial environment for our Clients and Principals by providing high added value services, maintaining our high standards of integrity and professionalism and constantly improving the quality of our work and services.

Our commitment to quality has allowed us to successfully grow our business and develop long term relationships with numerous clients.

As we view the future we intend to expand our horizons through market diversification, strategic alliances and international expansion.

We remain committed to provide our Clients and Principals with a prompt, professional service with the capability to respond quickly to changing times in a competitive market place increasingly driven by technology and technological innovation.

## Delivering Quality Products and Services



### CHAIRMAN'S MESSAGE

I would like to express my deep appreciation and gratitude to our esteemed clients & dedicated employees for their continuous support and sincere efforts towards achieving our objectives. We are proud of what we have accomplished in the last three decades and as we look to the future we will continue to build on the pillars that have helped us become so successful.

We take pride in being one of the reputed trading companies in Kuwait. Having achieved remarkable growth over the last three decades and contributing significantly to the development of Kuwait. The Company has attained prominence as a leader in the field of engineering services through competence, competitiveness and timely delivery with highest quality standards. We have a long tradition of serving our valued customers to their complete





## **SERVICES – Sales**

For three decades EXIM trading company has supplied a diverse range of quality products and equipment to the highest international standards. Numerous exclusive agencies, coupled with our competitive business sources in the world markets, allow us to maintain a broad scope of supplies and end-to-end solutions for large Oil & Gas, Energy and Electro-Mechanical projects.

EXIM trading company is an approved vendor with all the major companies in the oil and energy industry in Kuwait, as well as with other industries and contractors. In addition to supply of equipment & spare parts, EXIM trading company offers its customers added value with its fast response from placement of order to delivery of goods at customer's premises, precise logistics, technical advice and customized solutions.

Our experience and expertise with international logistics ensures that orders are delivered at the client's location on time, with correct documentation and complete test certificates. Our performance is rewarded by the high degree of customer satisfaction our clients enjoy.

Our staff are distinguished by their functional and technical expertise combined with their hands-on experience, thereby ensuring that our clients receive the most efficient and professional service.





## Engineering Services

- Ref Flame
- Fire Fighter
- Mill Park
- Mud Fluid
- Western Geo physical – Seismic 2D/3D
- Atlas Wire line Services
- Baker Hughes
- Core Laboratories
- APQC consulting group
- Cabot Specialty Fluids
- NDT consultants
- Advanced clay technologies

## Electrical Services

- WEG-Motors, Automation & Energy (Brazil)
- Owen oil tools (USA)

## **SERVICES – Business Development**

EXIM trading company provides specialist business development services for international manufacturers and contractors having business interests in the oil, petrochemical, energy, water and other industrial sectors. With our extensive experience of three decades we are ideally positioned to offer all required services to our Principals that would enable them to successfully do business in the region.

EXIM trading company has the necessary resources to provide Agency representation to international manufacturers and contractors who are interested to use our resources to promote their products and services. We can also offer all necessary facilities to companies that may prefer to restrict their direct presence to just a dedicated resident representative in the Kuwait region.





# Delivering Quality Products and Services



## Our Valuable Clients

- Kuwait Oil Company (KOC)
- Kuwait National Petroleum Company (KNPC)
- Kuwait Gulf Oil Company (KGOC)
- Ministry of Electricity & Water (MEW)
- Petrochemical Industries Company (PIC)
- Equate Petrochemical Company
- Major Electro-Mechanical Contractors
- Local Manufacturing Industries





شركة اجزم التجارية  
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